
Ali Beheshti

BACKGROUND

Ali Beheshti has more than 27 years of experience in Information Technology with an emphasis on telecommunications and financial services as well as software/hardware and process and product engineering, project and people management.

Skills Summary:

Ali Beheshti has more than 27 years of experience in Information Technology with an emphasis on telecommunications and financial services as well as software/hardware engineering, project and people management. As an executive, he has managed sensitive client relationships and negotiated multi-million-dollar contracts for outsourcing and acquisitions in the US and around the globe. Prior to joining eNet, Ali Beheshti was co-founder of IMCI Technologies, where he served as Managing Partner and Executive Vice President for Engineering. He provided strong leadership for business development and overall technical management of all projects and operations. He provided executive oversight of the development, Manufacturing and installation of IMCI's Open-i(r) solution, including ongoing Research & Development, Engineering including Documentation and Testing, and Product Assembly and Shipping. He also was a key leader in obtaining and performing major contracts with Telecommunication companies such as Nextel, Winstar, Verizon, and MCI. His work experience involves design and development of software and hardware products used in voice, data, and video communication systems. Ali has more than 7 years of project management experience in a variety of capacities including oversight of the installation, testing and turn-up of remote monitoring devices at over 120 sites in the US for a major telecommunications firm. His career includes experience as a programmer, analyst, design engineer, communications specialist, technical manager, business development representative and senior executive consultant. Mr. Beheshti has B.S. in Electrical Engineering and an M.S. in Telecommunications and Computers. He holds one patent in Alarm/Facility Management.

PROFESSIONAL EXPERIENCE

March 2015 – Present	Gulf Investment Enterprise, Inc & AIRDEC, Inc	Sterling, VA
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Mr. Beheshti as principle owner has been actively developing international market in emerging countries in the field of Information Technology with emphasis in Data Center and project financing. His responsibilities include, business negotiation, providing proposal, presentation of proposed solution, and implementation management. In the short time he has been able to secure few contracts with many contracts pending finalization.

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Jan 2002 – 2015

eNet Inc

Red Bank, NJ

Mr Beheshti developed a Customer Coordination and Migration Plan (C2MP) for AT&T that achieved Customer Migration Methodology, Proper Organization Structure., Resource (People Power) assessment, End-to-End process and Methods & Procedures. A Major goal of this plan was to ensure no adverse impact to AT&T customers and their services during the network transformation.

As a principle consultant to VideoJava.com Mr. Beheshti guided VideoJava's strategic vision and leads the company's operations development, and Contract Negotiations in the area of Video On Demand (VOD). Mr. Beheshti developed the entire VOD operations processes, methods and procedures, trained staff and brought to operations this global company with distribution centers in two US cities and one European country.

Oct 93 – January 2002 IMCI Technologies

Vienna, VA

Mr. Beheshti was co-founder of IMCI Technologies, where he served as Managing Partner and Executive Vice President for Engineering. He provided strong leadership for business development and overall technical management of all projects and operations. He provided executive oversight of the development, Manufacturing and installation of IMCI's Open-i® solution, including ongoing Research & Development, Engineering including Documentation and Testing, and In-house Product Assembly and Shipping. He also was a key leader in obtaining and performing major contracts with Telecommunication companies such as Nextel, Winstar, Verizon, and MCI.

Some of Mr. Beheshtis achievements are:

- Project management the installation, testing and turn-up of remote monitoring devices at over 120 sites in the US for a major telecommunications firm.
- Development of a nationwide 120 site 7x24 technical helpdesk with complete operational manuals and procedures,
- Architecture and implementation of over 100K Square Feet of state of the art data center ready for server farming,
- Architecture and implementation of several state of the art 7x24 mission critical network operation centers.

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Apr 91 - Oct 93 Advanced Communications Systems, Inc.

Fairfax, VA

Senior Software Engineer - Responsible for providing project leadership to design and develop a Voice Subscriber Terminal (VST) which is capable of handling half-duplex point-to-point calls in accordance with the UHF line-of-site architecture. The VST project was developed in "C" under UNIX, utilizing X-Windows (Xlib), OSF/Motif, and XViews. The user interface portion of VST residing in SUN SPARC station IPX (SunOs 4.1.1) , and the Vocoder interface runs on VME Processor board (MVME 135A) using VxWorks 5.0 operating system. The SPARC station (host) is connected to VME chassis via Ethernet. Mr. Beheshti also developed, under a phase I SBIR, the top level design for a real time quality and performance monitoring system for the National Oceanic and Atmospheric Administration's (NOAA) National Weather Wire Service (NWS). Implementation took place under a phase II contract.

Mar 88 - Apr 91 Systems Solutions Technologies, Inc.

Fairfax, VA

Project Engineer - Designed a general purpose compression/decompression card using Motorola 68000 processor and a TI TMS320C25-50 digital signal processor (DSP). This card was designed to be used in different applications requiring high ratio compression /decompression. One of the applications was the receiving/transmitting of scanned image data for a network of medical labs where the scanned image data were compressed and transmitted via modem to the medical center for more detailed analysis. Mr. Beheshti has also developed an application programs interface in C under VxWorks 5.0 on a Motorola 68000 platform. This program is capable of receiving /transmitting Compressed G3/G4 fax message based on CCITT (ITU) T.30 protocol. This multi-tasking program handles memory management, job scheduling, synchronous and asynchronous process execution and priority interrupts up to four levels. Mr. Beheshti also served as a technical consultant in designing a Network Control Center infrastructure to support a 16 telephony switches for an international client. The primary requirement was to operate the switches as Lights Out Shops and have a real time monitoring and alarm system for every system activity on a 24-hour basis.

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Mar 84 - Mar 88 Pulsecom Division, Harvey Hubbell, Inc.

Herndon, VA

Project Engineer - Participated in the design and prototype development of a Bank Controller Unit (BCU), and an Alarm Display Unit (ADU) for remote and central officer terminal control and monitor. The communication software for the above units were developed in C language under UNIX operating system on SUN workstation. Mr. Beheshti also designed, prototyped, developed and released for production, the hardware and software for a dedicated communication line remote monitoring station at sites requiring up to 24 alarms and 24 control outputs.

Education: M.S., Telecommunications and Computers, George Washington University, 1988
B.S., Electrical Engineering Computer Science Minor, George Washington University, 1983

Certification: Negotiation by Influence, Stanford University

Distinctions: U.S. Patent holder, Alarm/Facility Management Unit
No. 5,955,946 granted September 21, 1999